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Crosson, Alvis Wayne	Feb.	37
Groth, Arnold W.	Mar.	36
Harris, Fred	Jan.	37
Horsfield, J.E. (Ted)	Jan.	37
Meredith, Dudley R.	Jan.	37
Murphy, Lillian H.	May	36
Roveistad, Ernest A.	Oct.	32
Stephenson, Robert P.	Nov.	24
Vance, Jim L.	Sept.	25
Wasserschied, Jr., Otto C.	Sept.	25

OFFICE EQUIPMENT

Advanced Credit Card System To Improve Customer Service	Jan.	12

OFFICE MANAGEMENTS

Business Letter Costs Creeping to $3.20 In 1972	June	10
Ms. Use To Increase With Office Women	J/A	6

PERSONNEL

Executive Job Huting On the Rise Again	Sept.	14
Finance Trending Down As Source of Presidents	Oct.	6
"Honesty Insurance" In the Business World	Dec.	6
Job Hunting By Executives At a Three Year Low	J/A	6
Make Us Feel Important	May	16
Reporting Requirements Eased For Smaller Employees	Dec.	9
Small Business Loan Interest Climbed Higher In September	Dec.	10
Survey Indicates Increase In Number of Tense Executives	May	12
Survey Reveals Office Turnover Down	Sept.	14

PROFILES

Addition of New Staff Executive Fulfills Commitment Made To Members	Mar.	36
Bracuti CRF Associate Director of Research	Sept.	24
Credit Management Professional Named By Tidewater Association	Sept.	25
France Heads New York Institute of Credit	Sept.	25
Meet the NACM Officers and Directors 1972-73	J/A	24
Ms. Signorile President of N.Y. Credit Women	Sept.	25
New Economist Comes To NACM	Oct.	32
New NACM Magazine Editor	Sept.	24
Profiling the New NACM President C. Wm. Bruder	J/A	22
Virginia Kostelak Elected NACM Secretary	J/A	42

SMALL BUSINESS

Minority Owned Businesses Face Capital Shortages	J/A	6
NAIA Concern For Small Businessman	Oct.	10

TAXATION

Bill For Tax Concessions Would Boost Rural Areas	June	8
Passage of Plowback Allowance Bill Could Bring Business By the Billions	Apr.	8

UNIFORM COMMERCIAL CODE

Description of Items In Financing Statement	May	28
Goods "On Consignment" Not Secure	Feb.	14
Purchase Order Not Indication of Solvency	Apr.	30